

Gatineau River Yacht Club 2016 Annual Report



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Commodore's Report 2016

Welcome to the 2016 Annual General Meeting of the Gatineau River Yacht Club and thank you all for attending and taking an interest in the governance of the club.

I would like to thank the executive and all those who have served on committees or volunteered their time to make 2016 another successful season on the Gatineau River.

Barbara Schultz will be stepping down this year after 4 years of service to the club as secretary. I will always be grateful for all the work she did to keep the board on track, never failing to provide accurate minutes of our meetings as well as seeing to many other tasks such as membership renewal, new member selection, organizing various committees and much more.

Sean Payne, our vice commodore, is not here tonight because he and his wife Christine are in Montreal at a memorial service for Christine's grandmother who was 104. Sean is our safety officer and is always available when I need some feedback. We often meet over lunch where I can unload on him when things get rough. Thank you, Sean.

Carmel Green joined the board this year as Rear Commodore. The first year on the board can be pretty challenging and Carmel did a great job of seeing to all the details required for the success of all our social activities including club nights and special events such as the Annual Invitational Regatta and many others. Congratulations on a very successful first year Carmel.

Dave Raymond came on board as our new fleet captain. Another first-year board member, Dave was successful in keeping the various sailing activities going as well as being involved in new dock construction. Dave is generous with his time and always willing to help out such as using his personal vehicle during big boat launch and haul out.

First-year board member Sylvie did a wonderful job of keeping the board members in check budget-wise. She was good at balancing our wants and our needs. There is never enough money to satisfy all our wants and I am confident that Sylvie will be a great help as we look to some major expenses in the near future.

Working alongside our club manager, Tom Riefesel, another first-year board member, has managed to maintain and improve the facilities this season and is planning for some major work to further preserve and improve our infrastructure. Tom is also active in setting up a new web-based program which will make it easier to manage the club and take some of the pressure off of the secretary position by delegating some secretarial tasks to volunteers who can use the new system.

Brigitte Lemay has done a wonderful job in her first year as communications director. The club newsletters and notices are well presented, informative and easy to read. Adding appropriate photos, very time-consuming I'm sure, has made the newsletters more interesting and fun. Brigitte also works on the club web site along with Tom and Sylvie and they are now ready to move forward with our new web-based membership management system.

The Summer Camp was a great success again this year thanks to the efforts of Amy Troop, the youth program director. Amy was married last year and is now expecting her first baby. Very best wishes to Amy.

As our head instructor, Paul Place ran a great sailing camp this year as well as coaching a successful away team that competed at many other yacht clubs. Our young up-and-coming sailors are a testament to Paul's hard work and skill.

David Newing, past commodore, director of the Allan Richens Fund, man in charge of the numerous trophies and great help and advisor to the commodore (me), was looking forward to handing off the trophy detail to Richard Oslund but was sadly disappointed, as were we all, to hear of the untimely passing of Richard. I only met Richard a few years ago when he joined the club and saw him when he was at the club volunteering in one way or another. This fall David and I were working with him on the trophy presentation. Richard was a very intelligent, capable, hard working, cheerful individual. He was also very generous as indicated by his offer to sponsor a deserving youth who could not afford the sailing camp, as he said, I have no children of my own. This was the beginning of the Allan Richens fund.

It is looking like we will need a new manager next year. Warren Place has done an exemplary job for the last two seasons and now he is moving on. Many thanks to Warren! It has been a real pleasure working with him.

I wish you all a pleasant winter and look forward eagerly to getting out on the river again next year.

Marc Ranger
Commodore

Vice Commodore's Report

The fall of 2016 marks the conclusion of my third year as your Vice Commodore. I have thoroughly enjoyed my experience on the board and I am very appreciative of the opportunity this role has provided me. I highly encourage all of you to consider a board position at some point during your membership as it is a great way to increase your knowledge of our club's history, governance, and to help set the course for our future.

Pursuant to the terms and conditions of our by-laws, we are a board that is in a period of transition having seen the addition of several new members over the past year. It has been my pleasure to work with them and I have to say their enthusiasm and commitment to the club has been fantastic. It is exciting to see the board looking to the future and discussing key issues such as increasing youth participation and engagement.

Equally I would like to thank those board members who have left us this past year and those who may not be returning in 2017. It has been amazing to see their dedication first hand which I truly feel is a reflection of the special nature of our club.

A Vice Commodore's report would not be complete without addressing the two important subjects of safety and floating infrastructure. Following another successful season at the club I would like to thank all of you for your continued commitment to safety which I have stated in the past is, as you all know, a shared responsibility. I would especially like to thank Warren Place, our manager, his staff and the Junior Program instructors for their commitment as well. A special nod also goes to Joe Woods, who this past year continued to be instrumental in focusing efforts on improving our safety boat crew training and qualifications. As we look towards the 2017 season I encourage members who would like to participate in the advancement of safety to come forward and make their ideas known.

On the floating facilities front I am very pleased to say that work continues to progress which you will hear more about from our other directors who have been leading this charge. The harbor committee has once again proved a valuable forum for committee members to discuss issues related to moorage and floating infrastructure and I have been pleased to help facilitate those discussions as committee chair.

With bridge up behind us and winter not far around the corner I would like to wish all members and their families the very best this holiday season.

Sean Payne
Vice Commodore

Rear Commodore's Report

We had a great season weather-wise and some stand-out social events!

The goal this year was to come in under budget while continuing to adapt our social events to the requirements laid out from MAPAQ (Quebec Ministry of Agriculture, Fisheries and Food). As we are no longer able to cook food in our kitchen we are reliant upon licensed caterers. This creates a balancing act with cost. I am pleased to say that despite regulatory constraints we came in under budget.

The most well attended and successful evenings were theme nights (Lobster Night, Boucanerie Chelsea Smokehouse Evening) and performance-related (Ian Tamblyn, Kailey Richards and The Barbershop Singers). We had great live band performances with the JayMarcs at the Junior Program Banquet and God Knows What playing our year-end Awards Night.

We tried a Potluck event this year to keep the costs down and unfortunately our first one was not well attended. However we hope this idea can pick up traction next season with the goal of having social and cost-effective events.

This season our club supported and was supported by our local merchants - a big thank you to Chelsea Freshmart, Boucanerie Chelsea Smokehouse and Une Boulangerie Dans Un Village. Club Member James Hargreaves of Le Resto has been a great source of advice and guidance for our events.

Finally a big thank you to all of our volunteers. I learned a lot from our board members, members previously in this role, as well from feedback offered on events. A big thank you to our manager Warren and his team for always lending a hand and being on site for all of our events.

Carmel Greene
Rear Commodore

Secretary's Report

Membership

This year we welcomed 14 new members into the Club (2 Adult, 6 Family). We are close to our cap of 277, with some changes having occurred late in the season. Our waiting list is currently at 16 applications, which is somewhat shorter than it has been at this time in previous seasons (2015: 22, 2014: around 30).

Membership renewal this spring was conducted by email for the first time, rather than mailing of paper forms, thanks to the work of Neil Rask in creating the necessary mail merge forms. The renewal process is rather complex, since we need to take into account various types of membership (regular, retaining, honorary, provisional), facilities fees for lockers and boat storage or mooring, children's status, and volunteering requirements, so this was no easy task. Members again had the option to pay by PayPal, and 74, or roughly 50%, did so even though this entailed paying a 2.5% PayPal fee in addition to their billed amount.

Volunteering

This was our second year using the iVolunteer system for online sign-up and tracking of volunteer jobs and contributions. In response to complaints last year that all jobs were "taken" at the beginning of the season, this year we intentionally opted to post many jobs closer to the actual dates. This seems to have helped somewhat though I still received comments from members who felt there were not enough jobs for everyone.

Following on last year's initiative, more team leader positions were created, for example for social events, Learn to Sail and Race Officials. This took some of the burden off the directors responsible for those areas and allowed other members to become familiar with the mechanics of running these events.

A preliminary look at our iVolunteer numbers for the 2016 season shows the following:

% requirement met	0	< 50	50	> 50	100 and up
# of members	10	24	12	50	67

This indicates that 70% of our members are volunteering more than half of the hours required of them, while less than 1% are volunteering not at all, and about 30% are doing half or less of their requirement.

Membership management software

A committee composed of board members Tom Riefesel, Brigitte Lemay and Sylvie Delisle along with new member Fred Carle looked at the options for membership management software and selected Wild Apricot, a Toronto-based program, as the best choice for the Club. A multi-year plan has been developed to phase in this software, as follows: 2017: data base management, membership registration, communications; 2018: integration of website; 2019: transition from iVolunteer; 2020: complete GRYC integration.

The committee will be working over the winter to implement this software and if all goes as planned, members will be able to manage their own profiles and renew their membership online using the new software in the spring of 2017.

This is my last AGM as secretary of the Club. It has been a pleasure working with the board of directors over the past three and a half years, and also a pleasure and a privilege to get to know so many members through this position.

Throughout this period, my biggest source of support was Neil Rask, developer and administrator of the Club's databases and volunteer registrar for the past 16 years. Neil worked many, many hours each spring to prepare data and forms for our membership renewal and new member registration. He has been instrumental, along with our hardworking manager Warren Place, in keeping our registry of boats and lockers up-to-date, so that we always know whose boat is where and can charge fees accordingly. He developed the stand-alone payment website that allowed our members to make online payments for the past two years. Throughout the year he is the one updating member's emails and advising on inquiries having to do with membership. Neil has been a source of detailed information whenever there is a question about by-laws, policies or Club history. With the implementation of the new membership management software, Neil is passing the torch to a new administrator, Fred Carle. He is being replaced as registrar by a team made up of Pat Curry and Lauren Lemay, who will have the daunting task of transitioning from the old system to the new. I wish them all the best, and would like to thank Neil most sincerely for his commitment and dedication to the Club for the past 16 years.

Barbara Schultz-DesBrisay
Secretary

Facilities Director's Report

General

The goal established for this year was to work towards ensuring that the GRYC continued on its path towards environmental stewardship. This effort was far-reaching across the breadth and depth of the GRYC activities. From a facilities standpoint, we have achieved success in ensuring that our infrastructure is and will continue to improve in the area of environmental compliance. We have reduced our impacts on the shoreline, we have reduced and restricted foot traffic to clearly identified pathways and have a plan to complete the removal of all non-compliant dock floats prior to the commencement of the 2017 season.

Of course what would any season be without a little bit of drama thrown in for good measure and I not referring to the suspense around race results or award presentation but rather to the on-again off-again parking arrangements on Summerlea – a public and municipal road that we respectfully share with our direct and indirect Chelsea neighbours. The key being: respectfully share. Thanks to Barb Martin and Louis Gaetan for negotiating a somewhat more positive outcome.

Completed projects:

- Phase One of the Island Dock transformation was completed with the Island Dock arrangement. Phase Two will see an expansion of this dock space commence early Spring 2017. It would be wrong not to point out that the work undertaken during

Phase One by a small team led by David Raymond significantly reduced the anticipated cost associated with the initial proposal. The addition and continued development of the Island Dock will provide the Fleet Captain with considerable flexibility when it comes to the GRYC docking plan.

- Junior Program meeting and storage area was completed and now provides a useful set up and stowage area for those involved in the execution of this programme.
- Not to be outdone, Mother Nature made her presence felt this year with both winter and summer tree falls, both of which had positive outcomes. The former led to new storage arrangements for the wind surfers and some free firewood and the latter led to Hydro Quebec replacing the main electrical service line to the club.
- The heavy task of levelling and stabilizing the catwalk was accomplished in the early spring through a contract arranged with ODS Marine of Ottawa.
- Finally to round out the larger projects, the reconfiguration of the crash boat dock was also completed earlier in the summer well in advance of the sailing season.

In addition to those larger tasks, a number of smaller but equally significant projects were undertaken and seen through to success. This was due in large part to members taking the initiative and volunteering to lead specific activities of throughout the season. I would like to recognize some those folks in this report:

- Duncan Bailey and his teams, who throughout the summer dug, scrapped and buried the conduit necessary to re-wire the pump and locker sheds.
- Susan Spoke and her “work bee teams” who ensured that the paint was fresh, the flowers pots were colorful and cared for throughout the season,
- Gilles Morell for his continued to leadership in supporting the clubs overall efforts with the rehabilitation of our island’s natural environment.

Facilities outlook – Boulders – Pebbles - Sand

Boulders refer to what is most important, our high priorities. A question you can ask yourself is “what will have the greatest impact?” You could also ask “what will have the greatest impact if it doesn’t get done?” As unpleasant, demotivating, uninteresting or anything else the boulder may be, it needs to be tended to first.

What are the GRYC Boulders?

- a. The clubhouse roof cost 40 to 60 thousand dollars. Over-due and past its life expectancy.
- b. The clubhouse septic system approx. 50 thousand dollars and based on a 2013 engineering report a life expectancy to 2020.
- c. Inspection and potential upgrading of the electrical service panel. Awaiting estimates
- d. Outbuilding replacement – tool shed

Pebbles refer to more of a mid-priority and typically take a little less effort. Think of them as manageable, bite-size pieces.

What are the GRYC Pebbles?

- a. Dock space. Adjustments to the catwalk fingers jetties
- b. Dock space, the continued development of the Island dock

- c. Repairs to our deck infrastructure.
 - a. Main deck
 - b. Entrance to the catwalk
 - c. Lighthouse deck
- d. Outbuilding repairs – Tool shed, pump house and lighthouse

Sand is a lower priority and typically sand consists of filler tasks that can often be inserted easily into a variety of areas that can be organized and accomplished by anyone.

What is the GRYC Sand?

- a. Clubhouse maintenance, safety and general improvement,
- b. Organizing and or participating in whatever task concerns and or interests you.

The way ahead

Most people tackle their day – and their life – by starting with the sand. It often presents itself as a façade of being easier. However, when you start with the boulders you know you’ve addressed what’s most important. As you add the pebbles they surround the boulders fitting in between them in a manner that capitalizes on the space present. Then when the sand is added it will find its way into crevices you couldn’t possibly orchestrate.

Whether you are moving the boulders, pebbles or sand, there is a cost to everything and as the treasurer has demonstrated, the board has prepared a financial navigation passage plan that addresses our boulders, pebbles and sand with sound financial stewardship. Concurrently, we will be organizing activities from now through to Bridge Down 2017 that will allow us to address the what needs to done in a manner that will allow our members to have an enjoyable 2017.

In the end when managing our boulders, pebbles and sand there has to be space left that will allow us to enjoy each other’s company and comradery in a welcoming and respectful environment. Otherwise it is just work.

Tom Riefesel
Facilities Director

Fleet Captain’s Report

The sailing season was a wonderful and often shifty wind experience with signs of encouraging progress.

Spring, summer and fall race series were held successfully with good participation at all races.

The annual regatta was extremely exciting with very high winds that challenged all that raced. It was, as always, a well planned and executed event thanks to the leadership of co-chairs Dan Gray and Kim Guntzel, the volunteer team and our devoted club manager Warren Place.

The Learn to Sail Program was modified to offer qualified sailing instructors which added more structure to the program and enabled sailors to learn in a professional sailing school environment.

The program was well attended and the changes well received. The program will continue to evolve and students of the program will be encouraged in 2017 to participate in club races as crew for existing members in the 2017 season.

Help by devoted volunteers and the knowledgeable and experienced sailor manager Warren Place was instrumental in the overall success of the operations of the fleet of sailboats and safety boats in 2016.

The GRYC junior program was well run from a financial perspective and provided as always a great environment for students to learn to sail and compete in local regattas. The program will continue to improve with a focus on encouraging more enrolment, continue teaching newcomers to sail competently and also help gifted student sail faster. New boats and sails will be purchased as required to ensure that the fleet meets or exceeds the standards of GRYC and provides students and members with safe boats and racers with boats that can compete effectively in regional regattas.

The staff that ran the program was extremely professional and special thanks to Paul Place for his leadership of this team.

Special thanks to the board of directors, Shona Moss and Warren Place in guiding me in my new role as fleet captain.

Sailing is beautiful sport that can be as challenging as you want it to be or simply a peaceful escape into a beautiful environment.

It offers life lesson s in that it can teach you to think tactically and succeed and also relax and enjoy life.

David Raymond
Fleet Captain

Youth Commodore Report

Youth Race Team

The GRYC race team had another successful season. We attended 6 regattas this year and several training camps. This is the fourth year that we have had a team of sailors consistently attending local, provincial and national events.



GRYC sailors training at the Nepean Sailing Club

Highlights:

- 4 training camps over the course of the summer (3 on the Ottawa river at Aylmer and NSC and one in Kingston in the lead up to CORK)
- Largest ever Nepean training camp with 13 GRYC sailors and 2 coaches sailing with the NSC race team for 4 days in some big breeze
- 8 GRYC sailors participating in the Finale Régionale Regatta in Aylmer with Soren Vandenberg finishing in **3rd place** and qualifying for the **Quebec Summer Games in Montreal!** Soren sailed a great event and finished in 8th place at the games against some of the top sailors in the province!
- 11 GRYC sailors participating in the National Capital Regatta and Quebec Circuit regatta #3.
- NCR results include: **Laser Radial (fleet of 30 boats)** Sam Place 6th overall, Gabriel Sanchez 1st place NCR, Devlin Lovshin 3rd place U16 finisher, Soren Van den Berg 7th place NCR, **Byte Fleet** Kyber Lovshin 1st, Alex Sanchez 2nd, Saffie Klotz 3rd, Kieren Van den Berg 4th
- Participation in the Sail Central regatta at the Hudson Yacht Club Fruitbowl event and Alex Sanchez **winning a silver medal** in the Byte fleet
- Good participation in the GRYC invitational regatta with 8 open Bic Sailors who were able to sail on their own course thanks to coach Laurence Pagé, a total of 23 GRYC youth sailors racing and all 8 GRYC instructors sailing
- Participation of 5 GRYC sailors in the Nepean Fun regatta with a GRYC podium sweep in the 15 boat fleet!
- 5 GRYC sailors participating at the Sail Canada Youth Nationals at CORK

We look forward to continuing to support GRYC sailors racing at these out of club events in 2017!



GRYC enjoying success at the Britannia National Capital Regatta and Quebec circuit event #3

Youth at Sunday morning races

Many club youth continued to participate in the clubs Sunday morning races throughout all spring, summer and fall series races. Youth sailors in the Laser and 420 fleets gained much experience this season and some even began challenging senior racers in the club.



GRYC sailors competing at the Finale Régionale 2016

Open Bic Racing Program

We once again ran an Open Bic racing program during Sunday morning races this season. This gave beginner and intermediate Open Bic sailors a chance to come try out racing with the assistance of one of our Junior Program instructors.

Jackson Trophy Event

This was another successful year for this event, which had been resurrected in 2015 after a few years of absence. We had 14 youth participate in the Jackson trophy event this year, which featured 5 short and fast races on a slalom course. Congratulations to all the participants in this year's event and we hope to maintain this as an important youth event at the club on the calendar for next year.



GRYC team at CORK (left) and at the Nepean Fun regatta

Paul Place

GRYC Youth Commodore 2016

Junior Program Annual Report

Staffing

Thanks very much to the staff of GRYC Summer 2016. We enjoyed a successful summer, great feedback regarding the experience of our campers, lots of great sailing, many regattas attended and our program experienced no injuries throughout the summer.

Due to the summer program schedule we were able offer a 5 session in the last week of August that was run by a small group of instructors and brought in 11 additional campers. We intend to repeat this again next summer.

Thank you to our full time instructors Sam Place, Tyler Gray and Gabe Sanchez and our part-time instructor Jennifer Gagnon, Val Kapsa and Renee Davis for their time and dedication to the program. Thanks especially to Head Instructor Paul Place and Program Manager Laurence Page for their leadership over the summer.

Registration

Thank you to our registration team for again organizing our summer registration over many long hours. We had intended to institute an on-line system for registration, but due to technical difficulties with the website we were not able to go live in time. Thanks to Philippe Eveleigh for all his work and time spent. The registration team comprised of Tracy Carefoot, Christine de Groot, Karyn Steer who completed a quick turn around to go ahead again with manual registration and successfully get all the campers in the right spots. Tracy also managed our promotion and media presence. The continued dedication and many years of service of this team contribute in a major way to the success of the Junior Program and their efforts are greatly appreciated.

For 2017 we are again hoping to institute an on-line registration program. We have found various options but want to ensure that the on-line registration system that we go ahead with both compliments the membership software and is cost-effective.

Promotion

Over the last few years have been unable to completely fill each session to the max mainly in August. This can pose a difficulty because we have to secure staffing in late February to early March and we are not getting an idea of registration numbers until later June at times.

Historically our focus has been to advertise locally, both in the Low Down and on the local on-line forums. We were featured in the summer camp and sports editions of the Low Down. We postered throughout Chelsea and this year expanded into Gatineau and Ottawa.

We recommend that we have an increased presence on-line for the coming year to advertise the program. Looking to advertise on-line and research newsprint/newsletter options throughout Ottawa and the Outaouais regions. Some of the options might be participating on (at a cost) on camp promotion websites (e.g. <http://www.ottawacamps.com> and <http://www.yannick.net/campjourgatineau/>).

The West Quebec summer fair held at the Les Galleries de Hull happens every spring (March). The cost is approximately 300\$ for an 8' space, or they charge no fee for entry if you offer up one registration of the equivalent price. They have over 20 000 people to attend. If the membership were interested in perusing this option revenue this would be a good venture for the Junior Program. We would require developing promotional material and a visual presence

(banners, pamphlets, etc.) for the event but the cost would even out even if we were to secure 2-3 additional non-member registrations.

Grants

We were very fortunate in the grants we received this summer. Thanks to as to the amazing results as the help and support of our Grant Team Isabel Depelteau and Yves Gringras they raised a total of \$32,344.00 in 2016 calendar year for our program. We were able to secure grant funding for our part-time staff by having them work 5 weeks of the summer. This did have our supervision ratio at over 5:1 during some of the sessions.

Federal Grants	2013	2014	2015	2016
	\$13,003	\$10,312	\$12,601	\$32,344

Camp life

We had a total of 111 camper registrations this summer (some campers attended multiple sessions depending on the sailing level they were attempting). This surpassed our attendance from last year by 16% (95). All sessions were at least 84% filled. Sail Canada's recommended maximum of 8 students per coach but due to the specific conditions of our river / facilities and in the interest of providing a better-quality learning experience for our campers.

We saw a slight decrease in non-member registrations this summer but overall they comprised the majority of the registrations for the program. With our increased promotional presence next year we hope to fix this. Session 2 was still by far our most popular session, and due to the flexibility of the staff we were able to accommodate 33 campers.

2016	Total Registrations	PARTICIPANT %	Members	% of Members	Non - Members	% of Non-Members
Session 1	23	21%	12	52%	11	48%
Session 2	33	30%	14	42%	19	58%
Session 3	21	19%	14	67%	7	33%
Session 4	23	21%	14	61%	9	39%
Session 5	11	10%	1	9%	10	91%
TOTAL	111	100%	55	46%	56	54%

CS1	CS2	CS3	CS4	CS5	CS6/ RACE
4	3	6	5	3	2
11	9	6	2	3	2
10	4	4	1	1	1
10	5	6	3	2	1
10	1	0	0	0	0
45	22	22	11	9	6
41%	20%	20%	10%	8%	5%

2015	Total Registrations	Members	% of Members	Non - Members	% of Non-Members
Session 1	17	8	47%	9	53%
Session 2	30	9	30%	21	70%
Session 3	26	15	58%	11	42%
Session 4	22	9	41%	13	59%
TOTAL	95	41	43%	54	57%

Financial

This year the JP generated \$85,174.70 in revenues. We continue to note the trend of having a larger percentage of registrations coming from non-members that contributed to the total revenue. We were very fortunate to receive \$32,344 in grant funds this year, this contributed greatly but also as a condition of the part-time grants tied staffing the part-time staff for a minimum of 5 weeks. These additional revenues will go back into the larger pool for the membership to help with shared costs.

	2014	2015	2016
Revenue	\$59,182.00	\$61,791.36	\$85,174.70
Expenses	\$41,894.00	\$40,342.97	\$47,629.91
Net Revenue	\$17,288.00	\$21,448.39	\$37,544.79

Program delivery

We were again very fortunate this year to have a good number of instructors who were interested in working at the GRYC. We responded to this demand by offering 6 full time instructor positions and 2 part-time positions. This allowed for more adaptability during the summer to respond to varying registration levels between the sessions (Session 2 – 33 campers and Session 4 – 21 campers). Many of our part-time instructors participated in the away events and demonstrated an excitement and keenness that was infectious to the program and campers. Due

to staffing flexibility we maintained our safety supervision ratio of 5:1, campers to instructors and ended the session with no safety incidents.

We were extremely fortunate that Paul Place returned as Head Sailing Instructor and Laurence Page as our Program Manager. Due to their continued leadership and dedication the camp ran smoothly with very few incidents (none safety related). Paul continued to develop and expand the Summer Racing Program and having the leadership of Laurence during the away times allowed for a very successful summer as so there was no disruption in the daily administration, operations and safety of the sailing camp.

The structure of the Summer Program consisted of a one week orientation program was conducted for instructors. This time was spent developing lesson plans, determining special events, ensuring the vessels were in good operating condition as well as providing clear direction to instructors regarding Club & Program expectations.

Feedback from parents and campers was that the Summer Program was safe, fun, and the instructors performed well in their duties.

Youth Program Director Role

This upcoming year will be my last as Junior Program lead. I have greatly enjoyed this role and find working with the staff a wonderful way to spend the summer. I am looking this year for a succession plan and hope to have someone in place that will help out this year in order to run with the program in 2018.

Amy Throop

Youth Program Director

Communication Director's Report



I am pleased to report back on a very busy season during which many new initiatives were rolled out and new ones commenced. I owe a debt of gratitude to the many volunteers who supported me in my role as Communications Director this past year and without whom I would not have been able to do the work that was accomplished. Many of our youth members, who are the Communications Directors of tomorrow, assisted me in various capacities and I was very impressed with their genuine love of the GRYC and their willingness to collaborate on many initiatives with me.

NEWSLETTERS

There were a total of 42 newsletters and informal notices of events which were sent to members during the year, with an average of 60% of recipients opening the newsletters. MailChimp was the software used to communicate newsletters.

Newsletters were scheduled on a regular weekly basis during the summer months and less frequently in the spring and fall. The newsletters allowed members to easily learn about and sign

up for events and volunteer opportunities as quick links were provided to the pertinent information.

In addition, as our team of Translators was added during the summer months, most issues of the newsletter were fully bilingual thus allowing a further reach to membership.

Thank-you to Lauren Lemay who assisted with updating the newsletter mailing list and with quality assurance.

GYRC WEBSITE

The creation of a new website commenced in April 2015 under the skillful guidance of past Communications Director Lorraine McKay as a one-year project, replacing the former website that had been in use for several years. The new website was rolled out to members in March of this year. A website Committee had identified the purposes of a new website which were to:

- Provide a bilingual site where viewers toggle between languages;
- Allow users to more easily view the website from mobile devices;
- Present information in a more modern way.

The new website has met all these criteria.

Some of the additional newer features are:

- Links to the iVolunteer registration site.
- A banner at the top of the site which promotes upcoming events.

GRYC WEBSITE TEAM:

We are fortunate to have the dedicated team of Jean-Francois Ruel as our Webmaster and Erin Downey-Silcoff as our Content Strategist. They both curated and posted content in a very effective and timely manner. Many thanks also to Erik Rask for his assistance with content migration during the transition to the new website earlier this year.

TRANSLATION TEAM:

The skillful translation team of Jeff Meldrum who acted as Translation Coordinator and our efficient Translators Kiana Khosravi and Danick Bakara spent many hours assisting with the translation of website and newsletter content. Their quick turn-around times were greatly appreciated when last-minute notices had to be sent out. This team was quick, responsive and delivered excellent, high-quality translations. There will be further work done on translating the website content this coming year.

FACEBOOK TEAM:

Véronique Rainville posted most of the content on Facebook this summer along with Nicholas Place, Paul Place and Lauren Lemay.

Facebook was an excellent platform on which to promote upcoming large-scale events such as “Island River Pride”, the annual “GRYC Art Exhibition” and the GRYC’s “Birthday” in September. It also reflected back the many wonderful events that were held at the Club this past summer.

MULTI-MEDIA TEAM:

We had the dynamic duo of past Youth Commodore Emilie Macfie as our Graphic Designer and Nicholas Place as our official GRYC photographer. Both of these outstanding young people spent countless hours creating amazing infographics and attending most club events to capture all the action in person. They both provided visuals for the newsletters and for the Facebook site.

I thank the membership for allowing me the honour to serve as your Communications Director this past year.

Brigitte Lemay
GRYC Communications Director

Treasurer's Report

Club attributes:

Safe, compliant, recreational, educational & social

Financial goals:

Contribute to all the above by:

Managing long term expenditures

Setting responsible annual budgets

Informing & engaging membership in financial management

What's in the bank?

\$118,406 Bank Account as of October 30, 2016

\$45,500 GIC for Roof

\$163,906

Long Term Expenditures - Forecast

	2018	2019	2020	2021
Roof	\$50,000			
Structural	\$2,000	\$2,000	\$2,000	\$2,000
Decks & Stairways	\$1,500	\$1,500	\$1,500	\$1,500
Catwalk	\$2,000	\$2,000	\$2,000	\$2,000
Docks	\$1,000	\$1,000	\$1,000	\$1,000
Floats replacement	\$1,500	\$1,500	\$1,500	\$1,500
Inspection/Cleaning	\$1,400		\$1,600	
Replacement				\$50,000
Sail boat replacement	\$10,000	\$10,000	\$10,000	\$10,000
Sails	\$1,800	\$1,800	\$1,800	\$1,800
Rescue/Coach boat/Engine	\$5,000	\$5,000	\$5,000	\$5,000
Tool shed rebuilding			\$2,000	
Water pump shed rebuilding		\$3,000		
Canoes racks rebuilding	\$2,500			
Lighthouse rebuilding				\$5,000

	\$78,700	\$27,800	\$28,400	\$79,800
GIC Reserve	\$(45,500)			\$(40,000)
	\$33,200			\$39,800

2016 Performance

	Budget 2016	Actual 2016	Club	Junior Program
Revenue	\$163,845	\$195,144	\$109,970	\$85,174
Expenses	\$190,333	\$162,213	\$114,584	\$47,629
NET REVENUE	-\$26,488	\$32,931	-\$4,614	\$37,544

TOTAL JUNIOR PROGRAM GRANT: \$32,344

2017 Proposed Budget

	Budget 2017	Club	Junior Program
Revenue	\$169,950	\$108,310	\$61,640
Expenses	\$183,285	\$131,100	\$52,185
NET INCOME	-\$13,335	-\$22,790	\$9,455

Expenses approach for 2017

- Spend to maintain clubhouse structure
- Maintain operating expenses
- Build allocated reserves to anticipate capital projects

Revenue approach for 2017

- Modest increases while staying competitive
- Proactively seek salary grants

Expenses 2017: 'Big Buckets'

	<u>Expenses</u>	
TOTAL FACILITIES	\$15,400	
TOTAL SAILING	\$16,325	
TOTAL HARBOUR/SAFETY	\$13,300	
TOTAL OPERATING	\$78,775	
TOTAL SOCIAL COSTS	\$7,300	
TOTAL JP	<u>\$52,185</u>	
TOTAL EXPENSES	\$183,285	

Revenues: Membership 2017

Initiation	\$3,000
Family	\$69,615
Adult / Junior	\$14,860
Retaining	\$2,860
Non-Volunteer fees	\$4200
Late fees	<u>\$480</u>
	\$95,015

	2014	2015	2016	2017	% increase	Estimated #s
Adult	\$338	\$348	\$360	\$370	3%	38
Family	\$545	\$560	\$580	\$595	2.6%	117
Junior		\$160	\$160	\$160	0	5
Retaining	\$120	\$125	\$130	\$130	0	22
Late Fees	\$25	\$30	\$35	\$40	14%	12
Non-volunteer Family	\$200	\$300	\$300	\$380	27%	10
Non-volunteer Single		\$200	\$200	\$230	15%	10
Initiation family		\$750-\$800	\$775-\$820	\$800-\$850		
Initiation single			\$387-\$400	\$400-\$425		

Revenues: Facility fees 2017

Finger Dock	\$4,000
Island Docks	\$800
Laser Rack	\$600
Canoe/Kayak rack	\$3,380
Wind Surfers	\$455
Laser dolly (not on dock)	\$340
Lockers	<u>\$1000</u>
TOTAL FACILITY FEES	\$10,975

	2014	2015	2016	2017	% increase	Estimated members
Finger Dock	\$125	\$150	\$200	\$200	0	20
Island dock	\$95	\$100	\$100	\$100	0	4
Laser rack	\$65	\$70	\$75	\$75	0	8
Canoe/other rack	\$55	\$60	\$65	\$65	0	55
Wind Surfing rack	\$55	\$60	\$65	\$65	0	5
Lockers	\$30	\$35	\$40	\$40	0	25
Laser dolly	\$75	\$80	\$85	\$85	0	4

Revenue: Junior Program 2017

Junior Program Fees - Members	\$26,040
Junior Program - Non Members	\$25,850
After 4	\$1,750
JP Grant	<u>\$8,000</u>
TOTAL JUNIOR PROGRAM	\$61,640

	2014	2015	2016	2017	% increase	Estimated #s
After 4	\$100	\$50	\$50	\$50	0	17
Member	\$395	\$400	\$410	\$420	2.4%	42
Non Members	\$515	\$550	\$595	\$595	0	57

Summary

	Budget 2017	Club	Junior Program
Revenue	\$169,950	\$108,310	\$61,640
Expenses	\$183,285	\$131,100	\$52,185
Net Income	-\$13,335	-\$22,790	\$9,455

As of Oct 2016		
Bank Account	\$118,406	
GIC Roof	\$45,500	
2017 forecast deficit		\$13,335
Yearly Operational baseline		\$60,000
Proposed Future GIC for Septic		<u>\$40,000</u>
TOTAL	\$163,906	\$113,335

It has been my pleasure to serve as the Club's Treasurer this past year.

Sylvie Delisle
Treasurer