

Gatineau River Yacht Club 2017 Annual Report



Commodore's Report 2017

Welcome to the 2017 Annual General Meeting of the Gatineau River Yacht Club.

The 2017 season got off to a rough start because of an unusual spring melt and heavy rain. This would normally mean too much water in the river but in the case of the GRYC, there was too little. Hydro Quebec (HQ) had to keep the dam open at Chelsea so that towns upstream would not flood. However, we went ahead with Bridge Down in anticipation of the river returning to normal levels and we wanted to be ready. The new members BBQ went ahead as well and both events were successful and the water did come back.

However, our short Canadian sailing season was further shortened by one month because the river just wasn't there and we were unable to hold the spring series of races. The weather was unfavorable as well but we did have a good fall.

It was a busy time for the board because big changes in how we manage the club were underway. Wild Apricot is the name of the new database we are using for everything from tracking membership, a big task, to eventually incorporating all aspects of the club. For years the board had been talking about a database and it became a reality with this board thanks to Tom Riefesel who said, "I'll do that", and he did.

After a slow start, attendance at club nights and special events started selling out thanks to a new way of running events that was started by Tom and Brigitte and other volunteers.

I would like to thank the executive and all those who have served on committees or volunteered their time to make 2017 another successful season on the Gatineau River.

This AGM is my last official function as commodore. It has been an honour and privilege to do my part in keeping the club going for the last few years and it was a pleasure to work with so many dedicated board members. Together we have faced some real challenges.

- We are now compliant with the requirements, mandated by Environment Quebec four years ago.
- Hydro Quebec has been satisfied
- food serving is compliant with the Quebec food safety people MAPAQ
- We are a community organization, recognized by the municipality of Chelsea.
- We now have reliable used docks acquired at a fraction of the cost of the materials to build new ones.
- The club is now in transition to a management database (Wild Apricot) which came into being this year. Wild Apricot, is already making the governance of the club less onerous.

There will be a few changes to the board.

Amy Throop has come to the end of her term as Youth Program Director and we are very grateful for her hard work and dedication. Our Facilities Director will move to another position,

the Rear Commodore was unable to complete the season because of job requirements and the Youth Commodore Paul Place is moving on. Many thanks to Paul for all he has done for youth sailing at the GRYC. As a result, there will be some new faces on the board this year and the board has nominated some outstanding candidates for the vacant positions.

I will become the past commodore which is a position in name only but I know that the club will be in good hands because of the returning directors who have got the ball rolling to modernize and run the many facets of the club more efficiently. So, vote for the incumbents and their nominations to ensure a smooth and successful 2018 season. I know you will not be disappointed.

Marc Ranger
commodore

Vice Commodore's Report - 2017

The 2017 GRYC Annual General Meeting marks the conclusion of my fourth and final year as your Vice Commodore. As I mentioned in my report last year, we are a board in transition with a number of board members' terms coming to a close this November. With this in mind I would like to express my sincere thanks to the membership at large for their support over the past four years as well as thanking my fellow board members who have been so dedicated to our club's governance.

The Vice Commodore is the board member tasked with overseeing safety at the club. I am extremely pleased to report that 2017 was an incident free season among the general membership as well as within the junior program. Statistics like these demonstrate both the club and the members' commitment to safety and for that I would like to thank all of you, especially our dedicated team of junior program staff and dock crew. We should however never be complacent in this regard and I encourage all of you to remember that safety is a shared responsibility that we all must continue to practice. On this topic, I will leave you with three key messages. Wear your lifejacket (anyone operating a club owned vessel is required to do so), practice man-overboard recovery (it's more difficult than you might think getting back on board), and always keep an eye out for swimmers (propellers and people in the water don't mix).

As we look to the future I am comforted with the knowledge that we have a terrific team of potential candidates seeking election and re-election this fall and I would like to take this opportunity to wish them well as they continue to govern our very special club. Again, I highly encourage all of you to consider a board position at some point during your membership as it is a great way to increase your knowledge of our club's history, governance, and to help set the course for our future.

In closing it has been an honor to serve as your Vice Commodore and Christine, Gabriel and I wish you all the very best this holiday season and look forward to seeing you on the docks in 2018!

Sean Payne
Vice Commodore

Secretary's Report

Introduction

This year the Club had two co-secretaries, Eric Advokaat and Jocelyn Burgess, who took over from Barbara Schultz-DesBrisay. As a transition year, and an attempt to follow up on the amazing support Barbara had given to the Club in her years as Secretary, it worked well to have 2 people filling the role; there was a lot of learning going on! We leaned very heavily on and benefited from the tremendous work of numerous individuals, including Pat Curry and Lauren Lemay (Registrars), Fred Carle (Wild Apricot system administrator), Katie Gray (accountant), Michel Moubarak (i Volunteer system administrator), and all of the other Board members. Thanks for the opportunity to serve!

Membership

This year we welcomed 15 new members into the Club (1 Adult, 7 Family). This brings us right to our cap of 277. Our waiting list is currently at 11 applications.

Membership Renewal was conducted this year using our new member management software, Wild Apricot. Members had the option to pay by cheque, cash or online using their credit card. Approximately 75% made use of the online payment option.

Membership management software

As indicated in the 2016 Annual Report a membership management software, Wild Apricot, was purchased and implemented. As per the multi-year plan outlined last year, in 2017 the software was used for database management, and membership registration and some communications.

We are still on track to follow the plan which includes:

- 2018 : integration of website
- 2019 : transition from iVolunteer
- 2020 : complete GRYC integration.

In order to implement Wild Apricot for GRYC use, Fred Carle, a member of the Club and the System Administrator, did an amazing job setting it up and populating it with all the GRYC data. Over the winter, a team consisting of the Registrars (Lauren Lemay and Pat Curry), Fred and Katie Gray (GRYC Accountant), and supported by the Board, worked to convert our renewal system process so that it would operate on Wild Apricot. In March, members were informed of the new system, a tutorial for using the system for registration was provided and renewal notices were sent. In most cases, members were able to manage their own membership profiles and renew their membership online.

The transition and rollout of the new system went fairly smoothly and some of the advantages included:

- Much less up-front work than sending paper packages and reminders to all members

- Most people understood the system; Fred's tutorial helped greatly
- Having 2 registrars plus a Database Administrator made things run more smoothly and questions were responded to more quickly
- No need for extensive excel spreadsheets, everything can be managed in the system
- Provides members with more autonomy; can update their own personal information
- Centralized location for all information
- Most people liked and took advantage of the online payment option
- Registrars/Database administrator/Bookkeeper identified common questions/issues to resolve for next year
- Interaction/communication/access to the system between administrators (Registrars/Database administrator/Accountant) was very simple and successful

However, no change is without its challenges and some of them included:

- Some upfront work getting all information entered and verified in the system
- Large learning curve for the new system, although should be better in upcoming years, since system is now established
- Some members had challenges using the system but were normally able to sort it out with a little help (not all members responded positively to the change)
- A few members didn't like having another system and passwords to manage
- Some challenges with online payments which were corrected.
- Automatic renewals and sending out registrations was sometimes confusing; will look at more closely in the next years
- Registration renewal was a little later getting started than usual

We would like to thank all the members for their patience and perseverance using Wild Apricot for the registration renewal. And remember – that little box that says you have been a member since January 2017 is talking about your membership to the wild apricot system, not to the Club!

Overall, I think we can claim success and we look forward to improving the process for the coming.

Volunteering

Again, this year we used the i-Volunteer system for online sign-up and tracking of volunteer jobs and contributions. The system meets our needs and the member population seems to have adopted the online booking approach. This year, due to the transition to Wild Apricot for membership management, membership numbers which are used to uniquely identify members have changed. This caused some confusion as we had to transition from the previous membership number to the new ones but overall the transition went better than expected and volunteer registrations which used incorrect numbers are being corrected manually. Due to the exceptional weather situation and low water levels at the beginning of the season, we were late in starting our programming. This led to some volunteer postings which had been planned and had to be canceled. As a result, the beginning of the season was not as smooth as in previous years. Overall however, once the season got under way, the volunteering system was effective.

Eric Advokaat and Jocelyn Burgess
Co-Secretaries

Communication Director's Report

I am pleased to report back on a very busy season during which many new initiatives were rolled out and new ones commenced. I owe a debt of gratitude to the many volunteers who supported me in my role as Communications Director this past year and without whom I would not have been able to do the work that was accomplished.

NEWSLETTERS

There were a total of **60** newsletters and informal notices of events which were sent to members during the year, with an average of 65% of recipients opening the newsletters. Mail Chimp was the software used to communicate newsletters.

Newsletters were scheduled on a regular weekly basis during the summer months and less frequently in the spring and fall. The newsletters allowed members to easily learn about and sign up for events and volunteer opportunities as quick links were provided to the pertinent information.

All communications were fully bilingual.

GYRC WEBSITE

The new website was rolled out to members in March 2016 and we've had one year to identify further opportunities to make it even better.

The new website:

Provides a bilingual site where viewers toggle between languages. One of the goals this year was to have 90 % of the website fully translated and we are near completion of this project.

Future initiatives:

- There are improvements and updates scheduled for the Race Duties page as well as the Allan Richens Memorial Fund page.
- Allows users to more easily view the website from mobile devices;
- Presents information in a more modern way.
- Links to the volunteer registration site.
- Features a banner at the top of the site which promotes upcoming events.

GRYC WEBSITE TEAM:

We are fortunate to have the dedicated team of Jean-Francois Ruel as our Webmaster and Tim Tuck as our Content Strategist. They both curated and posted content in a very effective and timely manner and both continue with website updates.

VIDEOGRAPHY

The Club owes a great debt of gratitude to Videographer John Crook who put together the "Point Duty" video which is a very useful training tool for members. It can be viewed on the website and is available in both English and French.

TRANSLATION TEAM:

The skillful translation team of Kiana Khosravi and Danick Bakara spent many hours assisting with the translation of website and newsletter content. Their quick turn-around times were greatly appreciated when last-minute notices had to be sent out. This team was quick, responsive and delivered excellent, high-quality translations. There will be further work done on translating the website content this coming year.

FACEBOOK TEAM:

Véronique Rainville posted all of the content on Facebook this summer.

Facebook was an excellent platform on which to promote upcoming large-scale events such as the concerts, year-end banquet and any special messages to members. It also reflected back the many wonderful events that were held at the Club this past summer.

I thank the membership for allowing me the honour to serve as your Communications Director this past year.

Brigitte Lemay
GRYC Communications Director

Acting Rear Commodore's Report

We had a great season and some stand-out social events!

A very big thank-you to previous Rear-Commodore Carmel Greene who started off the season and made my job so much easier by laying the groundwork for many of the season's events.

The goal this year was to come in under budget and to increase member participation in Club Nights. At the same time as continuing to adapt our social events to the requirements laid out from MAPAQ (Quebec Ministry of Agriculture, Fisheries and Food).

I am pleased to say that despite regulatory constraints we came in under budget and achieved record-breaking attendance with most Club Nights sold out with over 100 participants.

The breakdown of major social activities was as follows:

THEMED EVENTS:

- 1- Ice-Breaker BBQ
- 2- Commodore's Sail-Past and Strawberry Social
- 3- Lobster Fest

TRADITIONAL BBQ CLUB NIGHTS:

There were 6 traditional BBQ Club Nights.

SPECIAL CONCERTS:

- 1- Ian Tamblyn concert
- 2- Kailey Richards concert
- 3- Four Tune Barbershop Quartet
- 4- Chairman George Concert

END OF YEAR BANQUET AND AWARDS NIGHT:

This event was made possible by the amazing teamwork and hard work of Patrice Hall and Kate Wightman who put the whole evening together from A to Z. More than 100 members enjoyed a great meal and danced the night away to “DJ Hokum”

A big thank you to all of our volunteers who assisted with the aforementioned events. A big thank you to our manager Patrick Karpat and Assistant manager David Harris for always lending a hand and assisting with the events.

Finally, a special thank-you to Treasurer Sylvie Delisle and Secretary Jocelyn Burgess without whose assistance I could not have organized all the events that occurred this past season.

Brigitte Lemay
Acting Rear Commodore

Fleet Captain's Report

The sailing season once again was a wonderful and often shifty wind experience albeit we got off to a late start as a result of ironically low water issues.

Although the spring series was canceled because of low water issues, summer and fall race series were held successfully with good participation at all races.

The scoring process evolved to adapt SLVYRA scoring methodology and enable a team approach.

The annual regatta was extremely exciting with very high winds that challenged all that raced. It was, as always, a well planned and executed event thanks to the leadership of co-chairs Dan Gray and Kim Guntzel, the volunteer team.

The Learn to Sail Program offered qualified sailing instructors which added more structure to the program and enabled sailors to learn in a professional sailing school environment. The program was well attended. The program will continue to evolve and students of the program will be encouraged in 2018 to participate in club races as crew for existing members in the 2018 season.

The assistance provided by a group of devoted volunteers was instrumental in the overall success of the operations of the fleet of sailboats and safety boats in 2017.

Three new boats have been added to the fleet with more acquisitions planned.

The GRYC junior program was well run from a financial perspective and provided a great environment for students to learn to sail and compete in local regattas. The program will continue to improve with a focus on encouraging more enrolment, continue teaching newcomers to sail competently and also help gifted student sail faster. Processes are being continually developed and improved to ensure that the fleet meets or exceeds the standards of GRYC and provides students and members with safe boats and racers with boats that can compete effectively in regional regattas.

Special thanks to all board members for working together as a winning team!

David Raymond Fleet Captain

Junior Program Annual Report 2017

Staffing

We were again very fortunate with our Junior Program Staff this Summer. We were very happy to have a successful year with Laurence Page overseeing the camp as Program Manager. We unfortunately had to say goodbye to Paul Place, but were pleased to have Sam Place step up and do a great job as Head Sailing Instructor. Our full-time instructors included Tyler Gray, Gabe Sanchez, Jennifer Gagnon and Val Kapsa. Renee Davis returned as a part time instructor and we were joined by our new part-time instructor Sophie Watson-Rolling. Thanks all our instructors for their energy, attitude, and their time and dedication to the program. We enjoyed a successful summer, great feedback regarding the experience of our campers, lots of great sailing, and our program experienced no injuries throughout the summer.

Due to the summer program schedule we were able offer 5 sessions including a one-week CanSail Skills in late June, this year ahead of the first session. This was successful and was run by a small group of instructors and brought in 16 additional campers. This is a good option to provide an open week for young sailors to either get ahead or catch up.

The instructors participated in staff orientation consisting of a one week program focusing on reviewing teaching techniques, developing lesson plans, determining camp events and ensuring the vessels were in good operating condition. This also provided an opportunity to ensure the Program Director was prepared to provide clear direction to instructors regarding Safety, Clubhouse, Membership and Program expectations.

Registration

We introduced online registration this year with the option of paying on-line. This was completed using Zone 4 online registration program. We hope to move to Wild Apricot this year, but if this is not possible working with Zone 4 was a good experience and I would recommend continuing with them next year as a good option. With the exception of a few technical issues due to learning a new system, the process ran smoothly and considerably reduced the registration processing time. Thanks to our registration team especially Christine de Groot for her significant time contribution towards registration.

Promotion

With board approval we approached our promotional efforts differently this year. In recent years filling the program has been a challenge and can pose a difficulty because we have to secure staffing in late February to early March and at times do not have a sense of registration numbers until later June at times.

We changed our focus from costly advertising on a local level to print media and a regional and on-line approach.

For our on-line presence we registered with Gatineau Camps

(<http://www.yannick.net/campjourgatineau/>).

We also participated in West Quebec summer fair held at the Les Galleries de Hull. Staff and youth volunteers manned the booth. The additional cost in the JP budget for promotional materials went to creating banners (reusable) and bookmarks that were distributed. We saw a 22 % increase in registrations this year. We have enough material to participate at future fairs for reasonable rates.

Grants

We were very fortunate in the grants we received this summer. We were able to secure a total of \$16,233.00. These last two years we have been success for our camp but we should not expect that this is the new expectation for funding assistance.

Federal Grants	2014	2015	2016	2017
	\$10,312	\$12,601	\$26,887.70	\$16,233.00

Camp Life

We had a total of 141 camper registrations this summer (some campers attended multiple sessions depending on the sailing level they were attempting). This surpassed our attendance from last year by 27% . We maintained our 5:1 ration exceeding Canada’s recommended maximum of 8 students per coach due to the specific conditions of our river / facilities and in the interest of providing a safer and better-quality learning experience for our campers.

We stayed steady at non-member participation this summer. Session 2 and 3 are consistently our most popular session. With flexible staffing and fleet resources we ran a trial to raise our attendance cap to 35 campers. Though we had enough boats there was not enough space to comfortably accommodate all students on the pram docks. I would recommend capping the camp attendance around 30 campers.

Feedback from parents and campers was that the Summer Program was safe, fun, and the instructors performed well in their duties.

	CanSail 1	CanSail 2	CanSail 3	CanSail 4	CanSail 5	Race Team	Grand Total
NON-MEMBER	37	23	10	3	2	0	75 (52%)
MEMBER	25	19	15	5	2	1	67 (48%)
Grand Total	62	42	25	8	4	1	142

2016	Total Registrations	PARTICIPANT %	Members	% of Members	Non - Members	% of Non- Members
Session 1	23	21%	12	52%	11	48%
Session 2	33	30%	14	42%	19	58%
Session 3	21	19%	14	67%	7	33%
Session 4	23	21%	14	61%	9	39%
Session 5	11	10%	1	9%	10	91%
TOTAL	111	100%	55	46%	56	54%

Financial

This year the JP generated \$81,320.50 in revenues. We continue to note the trend of having a larger percentage of registrations coming from non- members that contributed to the total revenue. We were very fortunate to receive \$16,233.70 in grant funds this year.

	2015	2016	2017
Revenue	\$61,791.36	\$79,717.70	\$81,320.50
Expenses	\$40,342.97	\$52,185.00	\$47,079.61
Net Revenue	\$21,448.39	\$27,532.70	\$34,240.89

Youth Program Director Role

This was my last year as Junior Program lead. Thank you to all those who supported the Junior Program this summer and for the last 4 summers. Your help was essential to the success of the camp and greatly appreciated.

Kim Guntzel has graciously agreed to volunteer for the position of YP Director. I believe she is a fantastic candidate with the experience and attitude to lead a successful program. She brings experience working in volunteer youth sport organizations, she also has excellent knowledge of our island and in a parent with campers in the Youth Program and Race program for years. I strongly support her nomination and wish the program the best of luck in 2018.

Amy Throop

Youth Program Director

Facilities Director's Report

I will start off by recognizing the efforts of all those who volunteered their time to enable and support all of the GRYC facilities focused activities this year. In particular, I would like to note the efforts of this GRYC Manager Patrick Karpal in the execution of his facilities related responsibilities.

Completed projects:

- Phase two of the Island Dock project was completed. The addition and continued development of the Island Dock will provide the Fleet Captain with considerable flexibility when it comes to the GRYC docking plan.
- Not to be outdone, Mother Nature and Hydro Quebec combined to afford us the opportunity to conduct repairs to some of our critical underwater structures without getting wet. In addition, the low water levels provided the opportunity to do some significant shoreline clean up prior to the season getting underway
- The lighthouse has been repaired and completely repainted.
- Our docking structures are now all environmentally compliant, and
- Our main electrical service panel has been upgraded.

In addition to those larger tasks, a number of smaller but equally significant projects were undertaken and seen through to success. This was due in large part to members taking the initiative and volunteering to lead specific activities of throughout the season. I would like to recognize some those folks in this report:

- Jos and Marylies Woods – repaired all the picnic tables,
- Paul Johansen – for ongoing BBQ maintenance
- Susan Spoke and her “work bee teams”,
- Henry Sano – Patching-up the back deck, and
- Dominique Meloche – Island environment enhancements

Facilities 2018 Outlook

The Island

This winter, I will be working with Dominique Meloche to develop an island environmental plan which will see us do shoreline remediation around the island from the High-water mark to 5 meters inland. The overall work plan will be posted on the main notice board and members are asked to respect the areas that will be out of bounds during this regeneration project.

This activity will include the following

- a. the planting of indigenous trees, shrubs and ground cover plant species,
- b. the creation of alternate quiet areas around the island, and
- c. the completion of the landscape steps on the west side of the clubhouse

The Clubhouse and Outbuildings

As soon as practicable in the spring of 2018 we will be organizing the following activities:

- a. the roof
- b. complete reparations to the back deck. This is to be completed before Bridge Down 5 May 2018,
- c. reparations to the deck structures around all the outbuildings,
- d. installation of GFI protected outlets for all outdoor and wet exposed electrical outlets, and
- e. rebuild the canoe and Kayak rack in order to reduce the overall height of this structure.

The Docks

Well our dock structures are in good shape, this year we took the decision to replace our swim dock in its entirety. The improved and larger format swim dock will be in place not later than the May long weekend and will be in service for many years to come.

Once again, the intention will be to have the bulk of heavy work completed prior to the end of June 2018. This will allow us to enjoy each other's company and comradery in a welcoming and respectful environment. Thank-you all for your support and I look forward to working with you and to seeing these projects through to completion.

Tom Riefesel
Facilities Director

Treasurer's Report

Club attributes:

Safe, compliant, recreational, educational & social

Financial goals:

Contribute to all the above by:

Managing long term expenditures

Setting responsible annual budgets

Informing & engaging membership in financial management

What's in the bank?

as of Oct 30, 2017	2017
Bank Account	\$ 139,239
GIC Reserve - Septic	\$ 45,841
NET REVENUE	\$ 185,080

Long Term Expenditures – Forecast

A	B	C	D	E	F	G	H	I	J	K	L	M	N
GRYC Long Term Expenditures Expectations Fond de Prevoyance													
		2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Total
Clubhouse	Roof			\$ 50,000									\$ 50,000
	Structural			\$ 2,000		\$ 5,000				\$ 5,000			\$ 12,000
	Decks		\$ 5,500					\$ 1,500					\$ 7,000
DOCKS	Catwalk		\$ 10,000			\$ 10,000			\$ 10,000		\$ 10,000	\$ 10,000	\$ 50,000
	Island Bridge	\$ 3,000											\$ 3,000
	Floats replacement	\$ 8,000											\$ 8,000
SEPTIC	Replacement					\$ 25,000							\$ 25,000
FLEET	Sail boat replacement		\$ 7,000	\$ 9,000	\$ 6,000			\$ 6,000		\$ 6,000			\$ 34,000
REPLACEMENT	Sails		\$ 3,000	\$ 3,000	\$ 5,000								\$ 11,000
	Rescue/Coach boat/Engine	\$ 5,000			\$ 10,000		\$ 6,000		\$ 10,000			\$ 8,000	\$ 39,000
Parking	Club Boats winter covers				\$ 1,000					\$ 1,000			
	Improvement/delimitation	\$ 2,000											\$ 2,000
Misc	Tool shed rebuilding			\$ 2,500		\$ 2,000							\$ 4,500
	Waterpump shed rebuilding						\$ 3,000						\$ 3,000
	Canoes racks rebuilding			\$ 1,000			\$ 3,000						\$ 4,000
	Front Gate			\$ 2,500									\$ 2,500
	Lighthouse rebuilding							\$ 5,000					\$ 5,000
TOTAL		\$ 18,000	\$ 25,500	\$ 70,000	\$ 22,000	\$ 42,000	\$ 12,000	\$ 12,500	\$ 20,000		\$ 15,000	\$ 18,000	\$ 260,000
	GIC Reserve	\$ (45,000)	\$ (45,500)	\$ (45,841)									

2017 Performance

Performance 2017	Budget	Actual	Club	Junior Program
Revenue	\$ 169,950	\$ 185,977	\$ 93,390	\$ 81,320
Expenses	\$ 183,285	\$ 165,383	\$ 77,690	\$ 40,651
NET REVENUE	\$ - 13,335	\$ 20,594	\$ 15,700	\$ 121,971

2018 Proposed Budget

Proposed Budget	Budget 2018	Club	Junior Program
Revenues	\$ 178,830	\$ 92,530	\$ 73,860
Expenses	\$ 176,357	\$ 51,365	\$ 45,000
NET REVENUE	2,473	\$ 41,165	

Expenses approach for 2018

- Spend to maintain clubhouse structure
- Maintain operating expenses
- Build allocated reserves to anticipate capital projects
-

Revenue approach for 2018

- Modest increases while staying competitive
- Proactively seek salary grants

Expenses 2018: 'Big Buckets'

Proposed 2018	Expenses
Facilities	\$ 13,094
Sailing	\$ 12,390
Harbour-Safety	\$ 10,916
Operation	\$ 77,690
Social Costs	\$ 4,212
Junior Program	\$ 47,079
TOTAL EXPENSES	\$ 165,381

Revenues: Membership 2018

GRYC Membership	2018
Adult-Junior	\$ 16,340
Family	\$ 70,760
Retaining	\$ 2,430
Late Fees	\$ -
Non-volunteer	\$ -
Initiation Fees	\$ 3,000
TOTAL	\$ 92,530

GRYC Membership Fees	2014	2015	2016	2017	2018
Adult	\$ 338	\$ 348	\$ 360	\$ 370	\$ 380
Family	\$ 545	\$ 560	\$ 580	\$ 595	\$ 610
Junior		\$ 160	\$ 160	\$ 160	\$ 160
Retaining	\$ 120	\$ 125	\$ 130	\$ 130	\$ 135
Late Fees	\$ 25	\$ 30	\$ 35	\$ 40	\$ 45
Non-volunteer Family	\$ 200	\$ 300	\$ 300	\$ 380	\$ 380
Non-volunteer Single		\$ 200	\$ 200	\$ 230	\$ 230
Initiation Fees Family		\$ 750	\$ 774	\$ 800	\$ 800
in 2 years		\$ 800	\$ 820	\$ 850	\$ 850
Initiation Fees Single			\$ 387	\$ 400	\$ 400
in 2 years			\$ 400	\$ 425	\$ 425

Revenues: Facility fees 2018

GRYC Facilities	2018
Finger Dock	\$ 4,510
Island Dock	\$ 420
Laser Rack	\$ 800
Canoe - other rack	\$ 2,860
Wins Surfing rack	\$ 455
Lockers	\$ 840
Laser dolly	\$ 255
TOTAL	\$ 10,140

GRYC Facilities	2014	2015	2016	2017	2018
Finger Dock	\$ 125	\$ 150	\$ 200	\$ 200	\$ 205
Island Dock	\$ 95	\$ 100	\$ 100	\$ 100	\$ 105
Laser Rack	\$ 65	\$ 70	\$ 75	\$ 75	\$ 80
Canoe - other rack	\$ 55	\$ 60	\$ 65	\$ 65	\$ 65
Wins Surfing rack	\$ 55	\$ 60	\$ 65	\$ 65	\$ 65
Lockers	\$ 30	\$ 35	\$ 40	\$ 40	\$ 40
Laser dolly	\$ 75	\$ 80	\$ 85	\$ 85	\$ 85

Revenue: Junior Program 2018

GRYC Junior Program	2018
JP Members Fees	\$ 30,530
JP Non-Members Fees	\$ 33,880
After 4	\$ 1,450
JP Grant	\$ 8,000
TOTAL	\$ 73,860

GRYC Junior Program	2014	2015	2016	2017	2018
After 4	\$ 100	\$ 50	\$ 50	\$ 50	\$ 50
Members	\$ 395	\$ 400	\$ 410	\$ 420	\$ 430
Non-Members	\$ 515	\$ 550	\$ 595	\$ 595	\$ 605

Summary

as of Oct 30, 2017		Expenses
Bank Account	\$ 139,239	
GIC Reserve - Septic	\$ 45,841	
Operating Nov-March'18		\$ 25,000
Account Operating balance		\$ 35,000
LT Capital		\$ 70,000
TOTAL	\$185,080	\$ 130,000

It has been my pleasure to assist as the Club's Treasurer this past year.

Sylvie Delisle
Treasurer